

MLS Area: Lincolnshire



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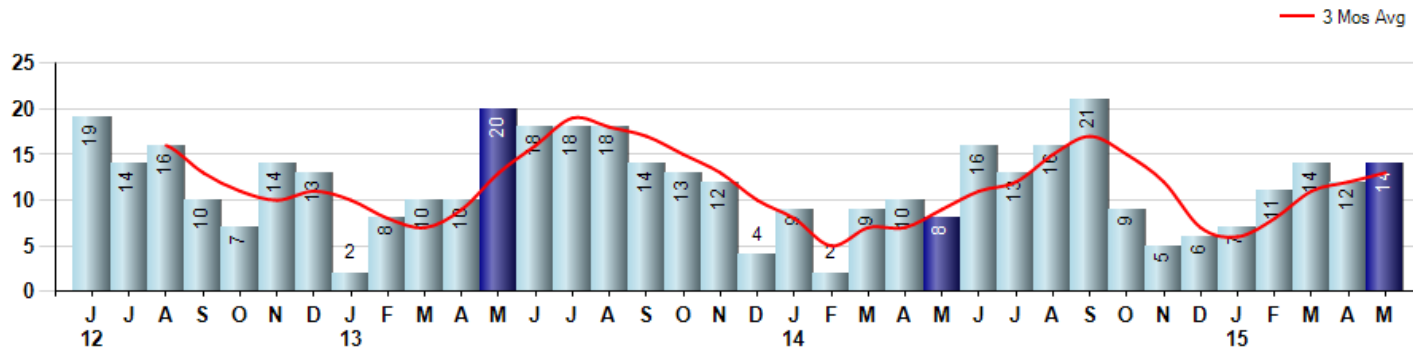
Price Range: \$0 to \$999,999,000 | Properties: Single Family Home, Townhome, Condo

Market Profile & Trends Overview	Month	Trending Versus*:				YTD	Trending Versus*:	
		LM	L3M	PYM	LY		PriorYTD	PriorYear
Median List Price of all Current Listings	\$641,900	↔		↑				
Average List Price of all Current Listings	\$704,225	↑		↑				
May Median Sales Price	\$402,500	↓	↓	↓	↓	\$450,500	↓	↓
May Average Sales Price	\$434,900	↓	↓	↓	↓	\$521,219	↑	↑
Total Properties Currently for Sale (Inventory)	67	↑		↑				
May Number of Properties Sold	14	↑		↑		58	↑	
May Average Days on Market (Solds)	86	↑	↑	↑	↑	80	↑	↑
May Month's Supply of Inventory	4.8	↔	↑	↓	↓	5.2	↓	↓
May Sale Price vs List Price Ratio	95.0%	↓	↓	↓	↓	95.2%	↓	↓

* LM=Last Month / L3M=Last 3 Months / PYM=Same Month Prior Year / LY=Last Year / YTD = Year-to-date

Property Sales

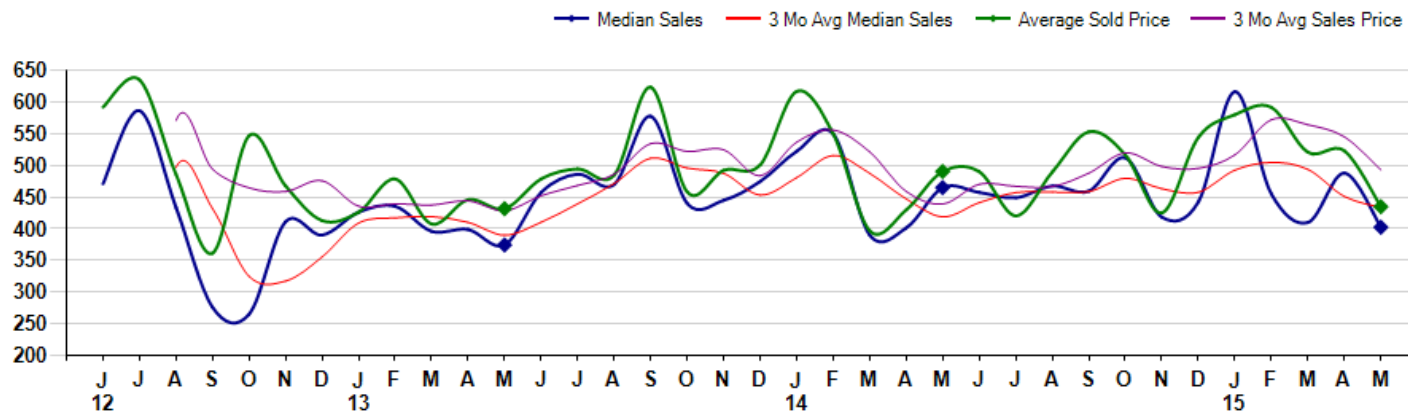
May Property sales were 14, up 75.0% from 8 in May of 2014 and 16.7% higher than the 12 sales last month. May 2015 sales were at a mid level compared to May of 2014 and 2013. May YTD sales of 58 are running 52.6% ahead of last year's year-to-date sales of 38.



Prices

The Median Sales Price in May was \$402,500, down -13.4% from \$465,000 in May of 2014 and down -17.5% from \$488,000 last month. The Average Sales Price in May was \$434,900, down -11.3% from \$490,563 in May of 2014 and down -16.9% from \$523,125 last month. May 2015 ASP was at a mid range compared to May of 2014 and 2013.

Median means Middle (the same # of properties sold above and below Median) (000's)



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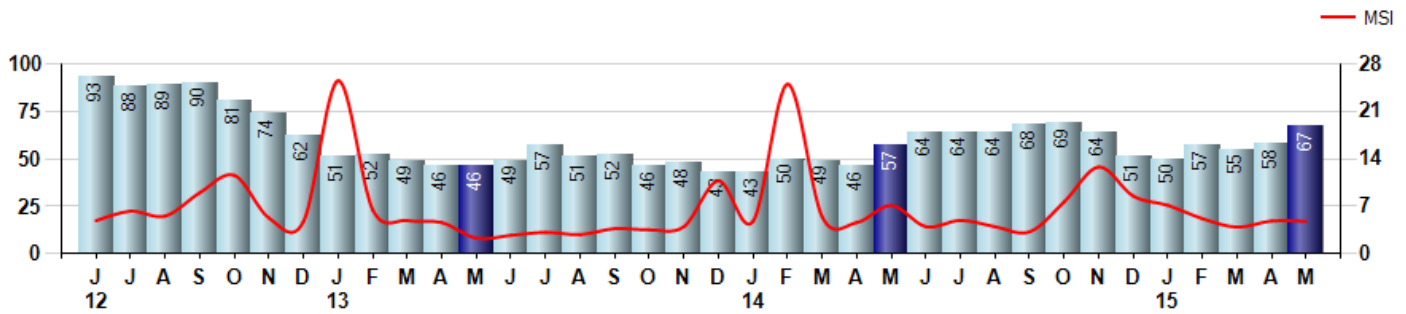
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Inventory & MSI

The Total Inventory of Properties available for sale as of May was 67, up 15.5% from 58 last month and up 17.5% from 57 in May of last year. May 2015 Inventory was at highest level compared to May of 2014 and 2013.

A comparatively lower MSI is more beneficial for sellers while a higher MSI is better for buyers. The May 2015 MSI of 4.8 months was at a mid range compared with May of 2014 and 2013.

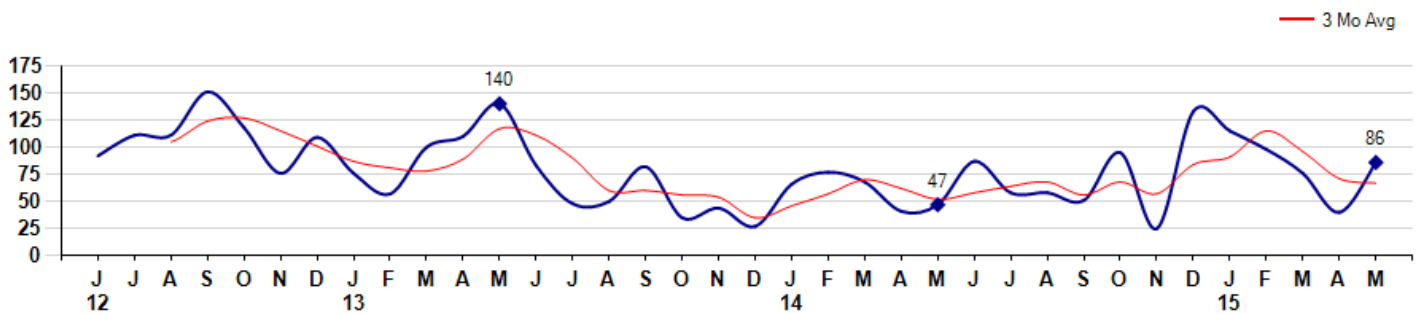
MSI is the # of months needed to sell all of the Inventory at the monthly Sales Pace



Market Time

The average Days On Market (DOM) shows how many days the average Property is on the Market before it sells. An upward trend in DOM tends to indicate a move towards more of a Buyer's market, a downward trend a move towards more of a Seller's market. The DOM for May was 86, up 115.0% from 40 days last month and up 83.0% from 47 days in May of last year. The May 2015 DOM was at a mid range compared with May of 2014 and 2013.

Average Days on Market (Listing to Contract) for properties sold during the month



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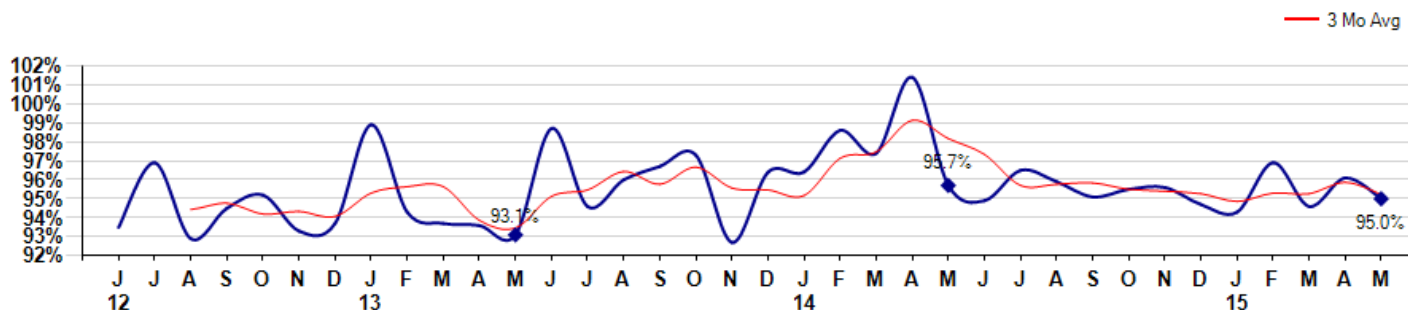


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Selling Price vs Listing Price

The Selling Price vs Listing Price reveals the average amount that Sellers are agreeing to come down from their list price. The lower the ratio is below 100% the more of a Buyer's market exists, a ratio at or above 100% indicates more of a Seller's market. The May 2015 Selling Price vs List Price of 95.0% was down from 96.1% last month and down from 95.7% in May of last year.

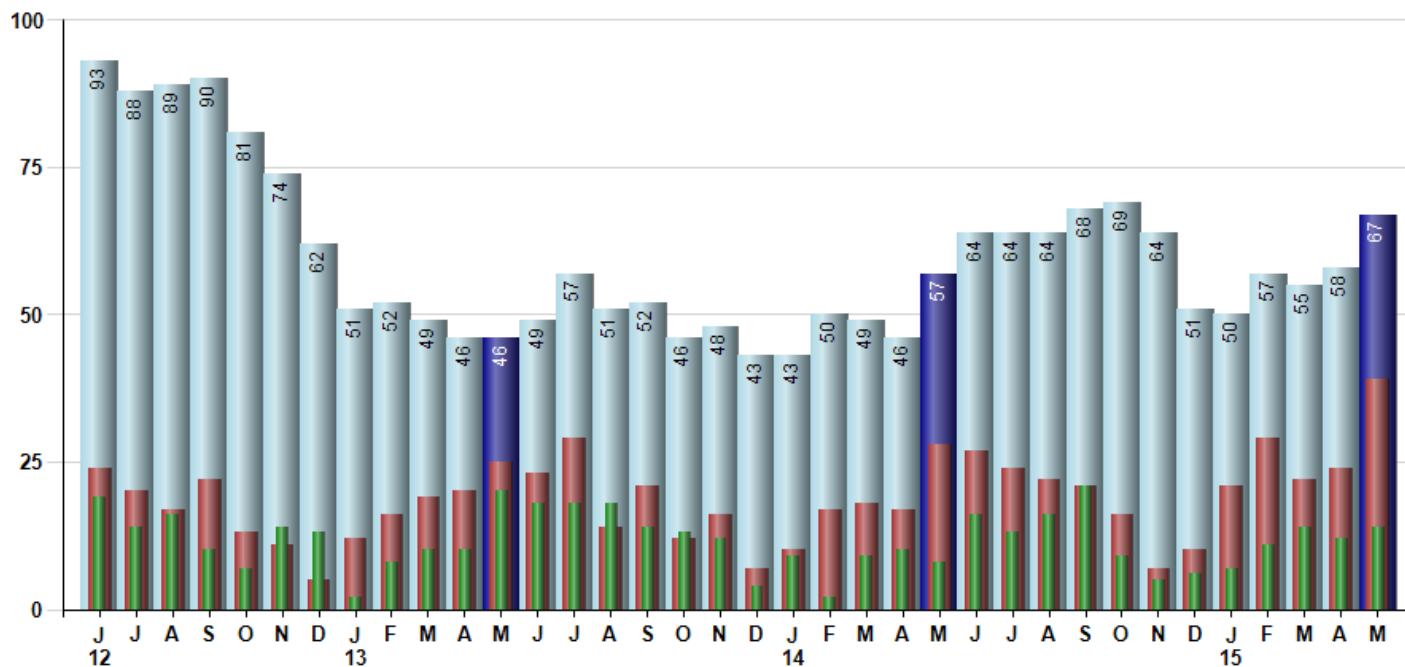
Avg Selling Price divided by Avg Listing Price for sold properties during the month



Inventory / New Listings / Sales

This last view of the market combines monthly inventory of Properties for sale along with New Listings and Sales. The graph shows the basic annual seasonality of the market as well as the relationship between these items. The number of New Listings in May 2015 was 39, up 62.5% from 24 last month and up 39.3% from 28 in May of last year.

Inventory New Listings Sold



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Homes Sold	19	14	16	10	7	14	13	2	8	10	10	20	18	18	18	14	13	12	4	9	2	9	10	8	16	13	16	21	9	5	6	7	11	14	12	14
3 Mo. Roll Avg			16	13	11	10	11	10	8	7	9	13	16	19	18	17	15	13	10	8	5	7	7	9	11	12	15	17	15	12	7	6	8	11	12	13

(000's)	J 12	J	A	S	O	N	D	J 13	F	M	A	M	J	J	A	S	O	N	D	J 14	F	M	A	M	J	J	A	S	O	N	D	J 15	F	M	A	M
Median Sale Price	471	587	434	276	265	411	390	426	436	396	399	375	458	486	470	578	440	445	475	523	550	390	402	465	458	449	468	460	512	419	443	617	455	410	488	403
3 Mo. Roll Avg			497	432	325	317	355	409	417	419	410	390	410	439	471	511	496	488	453	481	516	488	447	419	441	457	458	459	480	463	458	493	505	494	451	434

	J 12	J	A	S	O	N	D	J 13	F	M	A	M	J	J	A	S	O	N	D	J 14	F	M	A	M	J	J	A	S	O	N	D	J 15	F	M	A	M
Inventory	93	88	89	90	81	74	62	51	52	49	46	46	49	57	51	52	46	48	43	43	50	49	46	57	64	64	64	68	69	64	51	50	57	55	58	67
MSI	5	6	6	9	12	5	5	26	7	5	5	2	3	3	3	4	4	4	11	5	25	5	5	7	4	5	4	3	8	13	9	7	5	4	5	5

	J 12	J	A	S	O	N	D	J 13	F	M	A	M	J	J	A	S	O	N	D	J 14	F	M	A	M	J	J	A	S	O	N	D	J 15	F	M	A	M
Days On Market	92	111	111	151	118	76	109	76	57	100	110	140	83	48	50	82	35	44	27	66	77	68	41	47	87	58	58	51	95	25	133	115	98	76	40	86
3 Mo. Roll Avg			105	124	127	115	101	87	81	78	89	117	111	90	60	60	56	54	35	46	57	70	62	52	58	64	68	56	68	57	84	91	115	96	71	67

	J 12	J	A	S	O	N	D	J 13	F	M	A	M	J	J	A	S	O	N	D	J 14	F	M	A	M	J	J	A	S	O	N	D	J 15	F	M	A	M
Price per Sq Ft	177	192	171	152	154	160	158	171	153	141	159	158	165	174	184	190	170	167	193	176	174	167	174	180	174	162	187	198	186	164	179	185	200	178	197	162
3 Mo. Roll Avg			180	172	159	155	157	163	161	155	151	153	161	166	174	183	181	176	177	179	181	172	172	174	176	172	174	182	190	183	176	176	188	188	192	179

	J 12	J	A	S	O	N	D	J 13	F	M	A	M	J	J	A	S	O	N	D	J 14	F	M	A	M	J	J	A	S	O	N	D	J 15	F	M	A	M
Sale to List Price	0.935	0.969	0.929	0.945	0.952	0.933	0.937	0.989	0.943	0.937	0.936	0.931	0.987	0.946	0.960	0.967	0.973	0.927	0.964	0.964	0.986	0.974	1.014	0.957	0.949	0.965	0.959	0.951	0.955	0.956	0.947	0.943	0.969	0.946	0.961	0.950
3 Mo. Roll Avg			0.944	0.948	0.942	0.943	0.941	0.953	0.956	0.956	0.939	0.935	0.951	0.955	0.964	0.958	0.967	0.956	0.955	0.952	0.971	0.975	0.991	0.982	0.973	0.957	0.958	0.958	0.955	0.954	0.953	0.949	0.953	0.953	0.959	0.952

	J 12	J	A	S	O	N	D	J 13	F	M	A	M	J	J	A	S	O	N	D	J 14	F	M	A	M	J	J	A	S	O	N	D	J 15	F	M	A	M
New Listings	24	20	17	22	13	11	5	12	16	19	20	25	23	29	14	21	12	16	7	10	17	18	17	28	27	24	22	21	16	7	10	21	29	22	24	39
Inventory	93	88	89	90	81	74	62	51	52	49	46	46	49	57	51	52	46	48	43	43	50	49	46	57	64	64	64	68	69	64	51	50	57	55	58	67
Sales	19	14	16	10	7	14	13	2	8	10	10	20	18	18	18	14	13	12	4	9	2	9	10	8	16	13	16	21	9	5	6	7	11	14	12	14

(000's)	J 12	J	A	S	O	N	D	J 13	F	M	A	M	J	J	A	S	O	N	D	J 14	F	M	A	M	J	J	A	S	O	N	D	J 15	F	M	A	M
Avg Sale Price	592	635	486	361	547	468	413	426	479	408	446	432	479	495	485	624	458	492	501	617	550	397	430	491	490	420	490	553	517	425	544	580	592	521	523	435
3 Mo. Roll Avg			571	494	465	459	476	436	439	438	444	428	452	468	486	534	522	525	484	537	556	521	459	439	470	467	467	488	520	498	495	517	572	564	545	493

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